

# Repeated Game

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## Why Repeated Games?

- Prisoner's dilemma game:

	$C$	$D$
$C$	1, 1	-1, 2
$D$	2, -1	0, 0

- $D$  is the strictly dominant action, hence  $(D, D)$  is the unique Nash equilibrium.
- However, people don't always play  $(D, D)$ . Why? One reason would be that people (expect to) play this game repeatedly. Then what matters is the total payoff, not just current payoff.
- Repeated game** is a model about such long-term relationships.

- A list of questions we are interested in:
  - ▶ When can people cooperate in a long-term relationship?
  - ▶ How do people cooperate?
  - ▶ What is the most efficient outcome that arise as an equilibrium?
  - ▶ What is the set of all outcomes that can be supported in equilibrium?
  - ▶ If there are many equilibria, which equilibrium would be selected?

# Formal Model

## Stage Game

- In repeated game, players play the same strategic game  $G$  repeatedly, which is called **stage game**.
- $G = (N, (A_i), (u_i))$  satisfies usual assumptions.
  - ▶ **Player:**  $N = \{1, \dots, n\}$
  - ▶ **Action:**  $a_i \in A_i$  (finite or compact&convex in  $\mathbb{R}^K$ ).
  - ▶ **Payoff:**  $u_i : A \rightarrow \mathbb{R}$  (continuous).
- The set of **feasible payoffs** is  $\mathcal{F} := \text{co} \{g(a) : a \in A\}$ .

Now we define a repeated game based on  $G$ .

## History

- A period  $t$  **history**  $h_t = (a_1, \dots, a_{t-1}) \in H_t = A^{t-1}$  is a sequence of the past action profiles at the beginning of period  $t$ .
- The initial history is  $H_1 = \{\emptyset\}$  by convention.
- $H = \cup_{t=1}^{\infty} H_t$  is the set of all such histories.

## Strategy and Payoff

- Player  $i$ 's (pure) **strategy**  $s_i \in S_i$  is a mapping from  $H$  to  $A_i$ .
  - ▶ Ex. Tit-for-Tat: "First play  $C$ , then play what your opponent played in the last period".
- A strategy profile  $s \in S$  generates a sequence of action profiles  $(a_1, a_2, \dots) \in A^\infty$ . Player  $i$ 's **discounted average payoff** given  $s$  is

$$V_i(s) := (1 - \delta) \sum_{t=1}^{\infty} \delta^{t-1} g_i(a_t)$$

where  $\delta \in [0, 1)$  is a discount factor.

## Repeated Game

- This extensive game with simultaneous moves is called **repeated game** (sometimes called **supergame**).
- The repeated game derived from  $G$  and with discount factor  $\delta$  is denoted by  $G^\infty(\delta)$
- We use subgame perfect equilibrium.
- The set of all pure strategy SPE payoff profiles for  $G^\infty(\delta)$  is denoted by  $\mathcal{E}[\delta]$ .

## Public Randomization Device

- We may allow players to use a publicly observable random variable (say, throwing a die) in the beginning of each period.
- Formally we can incorporate a sequence of outcomes of such **public randomization device** as a part of history in an obvious way. To keep notations simple, we don't introduce additional notations for public randomization.



# Minmax Payoff

- Let  $\underline{v}_i$  be player  $i$ 's **pure-action minmax payoff** defined as follows.

## Pure-Action Minmax Payoff

$$\underline{v}_i = \min_{a_{-i} \in A_{-i}} \max_{a_i \in A_i} g_i(a).$$

- Intuitively  $\underline{v}_i$  is the payoff that player  $i$  can secure when player  $i$  knows the other players' actions.
- Ex.  $\underline{v}_i = 0$  for  $i = 1, 2$  in the previous PD.

## Minmax Payoff

Minmax payoff serves as a lower bound on equilibrium payoffs in repeated games.

### Lemma

Player  $i$ 's payoff in any NE for  $G^\infty(\delta)$  is at least as large as  $\underline{v}_i$ .

### Proof

Since player  $i$  knows the other players' strategies, player  $i$  can deviate and play a “myopic best response” in every period. Then player  $i$ 's stage game payoff would be at least as large as  $v_i$  in every period. Hence player  $i$ 's discounted average payoff in equilibrium must be at least as large as  $v_i$ .

# Trigger Strategy

- Consider the following PD ( $g, \ell > 0$ ).

	$C$	$D$
$C$	$1, 1$	$-\ell, 1 + g$
$D$	$1 + g, -\ell$	$0, 0$

- When can  $(C, C)$  be played in every period in equilibrium?

Such an equilibrium exists if and only if the players are enough patient.

### Theorem

There exists a subgame perfect equilibrium in which  $(C, C)$  is played in every period if and only if  $\delta \geq \frac{g}{1+g}$ .

## Proof.

- Consider the following **trigger strategy**:
  - ▶ Play  $C$  in the first period and after any cooperative history  $(C, C), \dots, (C, C)$ .
  - ▶ Otherwise play  $D$ .
- This is a SPE if the following one-shot deviation constraint is satisfied

$$1 \geq (1 - \delta)(1 + g)$$

, which is equivalent to  $\delta \geq \frac{g}{1+g}$ .

- By our previous observation, each player's continuation payoff cannot be lower than 0 after a deviation to  $D$ . Hence  $\delta \geq \frac{g}{1+g}$  is also necessary for supporting  $(C, C)$  in every period.

# Stick and Carrot

- Consider the following modified PD.

	<i>C</i>	<i>D</i>	<i>E</i>
<i>C</i>	1, 1	-1, 2	-4, -4
<i>D</i>	2, -1	0, 0	-4, -4
<i>E</i>	-4, -4	-4, -4	-5, -5

- The standard trigger strategy supports  $(C, C)$  in every period if and only if  $\delta \geq 1/2$ .

- The following strategy (“Stick and Carrot” strategy) support cooperation for even lower  $\delta$ .
  - ▶ Cooperative Phase: Play C. Stay in Cooperative Phase if there is no deviation. Otherwise move to Punishment Phase.
  - ▶ Punishment Phase: Play E. Move back to Cooperative Phase if there is no deviation. Otherwise stay at Punishment Phase.
- There are two one-shot deviation constraints.
  - ▶  $1 \geq (1 - \delta)2 + \delta [(1 - \delta)(-5) + \delta]$
  - ▶  $(1 - \delta)(-5) + \delta \geq (1 - \delta)(-4) + \delta [(1 - \delta)(-5) + \delta]$ .
- They are satisfied if and only if  $\delta \geq \frac{1}{6}$ .

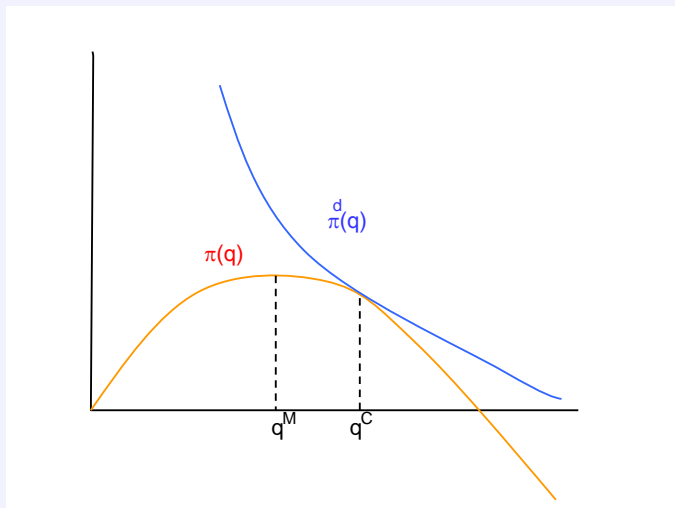
# Optimal Collusion

- We study this type of equilibrium in the context of dynamic Cournot duopoly model.
- Consider a repeated game where the stage game is given by the following Cournot duopoly game.
  - ▶  $A_i = \mathfrak{R}_+$
  - ▶ Inverse demand:  $p(q) = \max\{A - (q_1 + q_2), 0\}$
  - ▶  $\pi_i(q) = p(q)q_i - cq_i$
- Discount factor  $\delta \in (0, 1)$ .



## Cournot-Nash equilibrium and Monopoly

- In Cournot-Nash equilibrium, each firm produces  $q^C = \frac{A-c}{3}$  and gains  $\pi^C = \frac{(A-c)^2}{9}$ .
- The total output that would maximize the joint profit is  $\frac{A-c}{2}$ . Let  $q^M = \frac{A-c}{4}$  be the monopoly production level per firm.
- Let  $\pi(q) = \pi_i(q, q)$  be each firm's profit when both firms produce  $q$ .
- Let  $\pi^d(q) = \max_{q_i \in \mathbb{R}_+} \pi_i(q_i, q)$  be the maximum profit each firm can gain by deviating from  $q$  when the other firm produces  $q$ .



- We look for a SPE to maximize the joint profit.
- The firms like to collude to produce less than the Cournot-Nash equilibrium to keep the price high.
- We focus on **strongly symmetric SPE**. When the stage game is symmetric, an SPE is strongly symmetric if every player plays the same action after any history.

## Structure of Optimal Equilibrium

- We show that the best SSSPE and the worst SSSPE has a very simple structure.
- Consider the following strategy:
  - ▶ **Phase 1:** Play  $q^*$ . Stay in Phase 1 if there is no deviation. Otherwise move to Phase 2.
  - ▶ **Phase 2:** Play  $q_*$ . Move to Phase 1 if there is no deviation. Otherwise stay in Phase 2.
- The best SSSPE is achieved by a strategy that starts in Phase 1 (denoted by  $s(q^{*\infty})$ ) and the worst SSSPE is achieved by a strategy that starts in Phase 2 (denoted by  $s(q_*, q^{*\infty})$ ) for some  $q^*, q_*$ .

- Let  $\bar{V}$  and  $\underline{V}$  be the best SSSPE payoff and the worst SSSPE payoff respectively (**Note:** this needs to be proved).
- First note that the equilibrium action must be constant for  $\bar{V}$ .
  - ▶ Let  $q^*$  be the infimum of the set of all actions above  $q^M$  that can be supported by some SSSPE. Let  $q^k, k = 1, 2, \dots$  be a sequence within this set that converges to  $q^*$ .
  - ▶ One-shot deviation constraint implies

$$(1 - \delta)\pi(q^k) + \delta\bar{V} \geq (1 - \delta)\pi^d(q^k) + \delta\underline{V}$$

Taking the limit and using  $\pi(q^*) \geq \bar{V}$ , we have

$$\pi(q^*) \geq (1 - \delta)\pi^d(q^*) + \delta\underline{V},$$

which means that it is possible to support  $q^*$  in every period.

- Secondly, we can show that the worst SSSPE can be achieved by  $s(q_*, q^{*\infty})$  (“**stick and carrot**”) for some  $q_* \geq q^C$ .
  - ▶ Take any path  $Q' = (q'_1, q'_2, \dots)$  to archive the worst SSSPE.
  - ▶ Since  $\pi(q'_t) \leq \pi(q^*)$  for all  $t$  and  $\pi(q)$  is not bounded below, we can find  $q_* \geq q'_1$  such that  $Q_* = (q_*, q^*, \dots)$  generates the same discounted average payoff as  $Q'$ .
  - ▶ Then  $c(q_*, q^{*\infty})$  is a SPE that archives the worst SSSPE payoff because

$$V(Q') \geq (1 - \delta)\pi^d(q'_1) + \delta V(Q')$$

$$\Downarrow$$

$$V(Q_*) \geq (1 - \delta)\pi^d(q_*) + \delta V(Q_*).$$

To summarize, we have the following theorem.

### Theorem (Abreu 1986)

There exists  $q^* \in [q^M, q^C]$  and  $q_* \geq q^C$  such that  $s(q^{*\infty})$  achieves the best SSSPE and  $s(q_*, q^{*\infty})$  achieves the worst SSSPE.

- **Note:** This can be generalized to the case with nonlinear demand function and many firms.

- **Q:** How many SPE? Which payoff can be supported by SPE?
- **A:** Almost all “reasonable” payoffs if  $\delta$  is large.

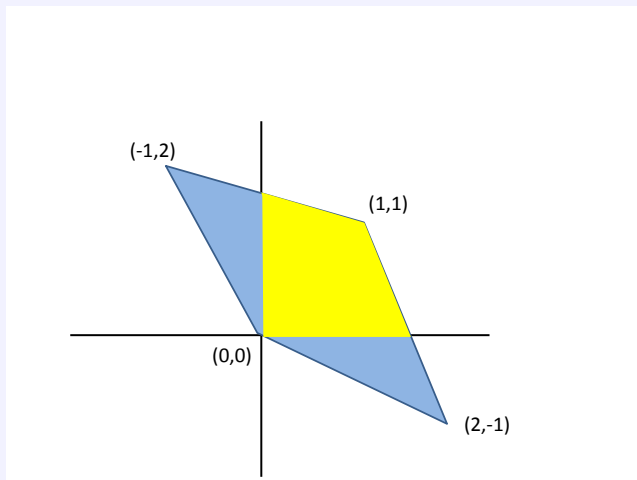


- What does “almost all” mean?
- We know that player  $i$ 's (pure strategy) SPE payoff is never strictly below  $\underline{v}_i$ . We show that every feasible  $v$  strictly above  $\underline{v}$  can be supported by SPE. This is so called **Folk Theorem** in the theory of repeated games.

# Definitions

- $v \in \mathcal{F}$  is **strictly individually rational** if  $v_i$  is strictly larger than  $\underline{v}_i$  for all  $i \in I$ . Let  $\mathcal{F}^* \subset \mathcal{F}$  be the set of feasible and strictly individually rational payoff profiles.
- Normalize  $\underline{v}_i$  to 0 for every  $i$  without loss of generality.
- Let  $\bar{g} := \max_i \max_{a, a' \in A} |g_i(a) - g_i(a')|$ .

For the repeated PD, the yellow area is the set of strictly individually rational and feasible payoffs.



# Folk Theorem

There are many folk theorems. This is one of the most famous ones.

## Theorem (Fudenberg and Maskin 1986)

Suppose that  $\mathcal{F}^*$  is full-dimensional (has an interior point in  $\mathbb{R}^N$ ). For any  $v^* \in \mathcal{F}^*$ , there exists a strategy profile  $s^* \in \mathcal{S}$  and  $\underline{\delta} \in (0, 1)$  such that  $s^*$  is a SPE and achieves  $v$  for any  $\delta \in (\underline{\delta}, 1)$ .

# Folk Theorem

## Idea of Proof

- Players play  $a^* \in A$  such that  $v^* = g(a^*)$  every period in equilibrium.
- Any player who deviates unilaterally is punished by being minmaxed for a finite number of periods.
- The only complication is that minmaxing someone may be very costly, even worse than being minmaxed.
- In order to keep incentive of the players to punish the deviator, every player other than the deviator is “rewarded” after minmaxing the deviator.

## Proof

- **Step 1.** Pick  $v^j \in \mathcal{F}^*$  for each  $j \in N$  so that  $v_j^* > v_j^j$  for all  $j$  and  $v_j^j > v_j^i$  for all  $i \neq j$ . We assume that there exists  $a^*, a^j \in A, j = 1, \dots, N$  such that  $v^* = g(a^*)$  and  $v^j = g(a^j)$  for simplicity (use a public randomization device otherwise).
- **Step 2.** Pick an integer  $T$  to satisfy  $\bar{g} < T \min_{i,j} v_i^j$ .

## Proof

- **Step 3.** Define the following strategy.
  - ▶ Phase I. Play  $a^* \in A$ . Stay in Phase I if there is no unilateral deviation from  $a^*$ . Go to Phase II( $i$ ) if player  $i$  unilaterally deviates from  $a^*$ .
  - ▶ Phase II( $i$ ). Play  $\underline{a}(i) \in A$  (the action minmaxing player  $i$ ) for  $T$  periods and go to Phase III( $i$ ) if there is no unilateral deviation. Go to Phase II( $j$ ) if player  $j$  unilaterally deviates from  $\underline{a}(i)$ .
  - ▶ Phase III( $i$ ). Play  $a^i \in A$ . Stay in Phase III( $i$ ) if there is no unilateral deviation from  $a^i$ . Go to Phase II( $j$ ) if player  $j$  unilaterally deviates from  $a^i$ .

## Proof

- **Step 4.** Check all one shot deviation constraints.

- ▶ **Phase I**

$$(1 - \delta) \bar{g} \leq (1 - \delta) (\delta + \dots + \delta^T) v_j^* + \delta^{T+1} (v_j^* - v_j^j) \text{ for all } j \in N$$

- ▶ **Phase II(i)**(the first period): IC is clearly satisfied for  $i$ . For  $j \neq i$ ,

$$(1 - \delta^{T+1}) \bar{g} \leq \delta^{T+1} (v_j^i - v_j^j)$$

- ▶ **Phase III(i)**

$$(1 - \delta) \bar{g} \leq (1 - \delta) (\delta + \dots + \delta^T) v_j^i + \delta^{T+1} (v_j^i - v_j^j) \text{ for all } j \in N$$

These constraints are satisfied for some large enough  $\underline{\delta}$  and any  $\delta \in (\underline{\delta}, 1)$ .



# References

- Abreu, “On the theory of infinitely repeated games with discounting,” *Econometrica* 1988.
- Fudenberg and Maskin, “The Folk Theorem in Repeated Games with Discounting or with Incomplete Information,” *Econometrica* 1986.
- Mailath and Samuelson, *Repeated Games and Reputations*, Oxford Press 2006.