

# JAY LU

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## Academic Positions

Associate Professor, Economics, UCLA	2020 –
Assistant Professor, Economics, UCLA	2015 – 2020
Assistant Professor, Economics, Cornell	2014 – 2015

## Education

PhD, Economics, Princeton	2014
MA, Economics, Princeton	2010
BA, Biology, Mathematics, Economics, Cornell	2006

## Publications

“Bayesian Identification: A Theory for State-Dependent Utilities”, *American Economic Review*, 109(9), 2019.

“Competitive Information Disclosure in Search Markets” with Simon Board, *Journal of Political Economy*, 126(5), 2018.

“Random Intertemporal Choice” with Kota Saito, *Journal of Economic Theory*, 177, 2018.

“Single-Crossing Random Utility Models” with Jose Apesteguia and Miguel Ballester, *Econometrica*, 85(2), 2017.

“Random Choice and Private Information”, *Econometrica*, 84(6), 2016 (lead article).

## Working Papers

“Repeated Choice: A Theory of Stochastic Intertemporal Preferences” with Kota Saito

“Random Ambiguity” (accepted, *Theoretical Economics*)

“Belief Persistence and the Disposition Effect “

## Honors and Awards

NSF Grant SES-1919275, “Modeling Stochastic Intertemporal Preferences”	2019 – 2022
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Excellence in Refereeing Award, <i>American Economic Review</i>	2018
Warren Scoville Distinguished Teaching Award, UCLA	2016 – 2019
Stephen Goldfeld Fellowship, Princeton	2013
Graduate Fellowship, Princeton	2008 – 2014
Phi Beta Kappa	2006
Frank and Rosa Rhodes Scholarship, Cornell	2005 – 2006
John Pencavel Prize, UCL	2005
Hunter Rawlings Presidential Research Scholarship, Cornell	2002 – 2006

## Professional Experience

Investment Banking, Credit Suisse	2006 – 2008
Fixed Income Research, Merrill Lynch	2004

## Teaching

Behavioral Decision Theory, Graduate, UCLA	2016 – 2020
Behavioral Economics, Undergraduate, UCLA	2016 – 2019
Decision Theory, Graduate, Cornell	2015
Accelerated Microeconomics, Undergraduate, Cornell	2014

## Talks

Fudan, Caltech Theory Conference, RUD (Paris School of Economics), Zurich, Queen Mary, Royal Holloway, UCL, Pittsburgh-Carnegie Mellon, Penn State, UPenn (Short-term Visitor)	2019
SAET (Academia Sinica), Econometric Society Asia Meeting (Sogang), HKU, NUS, CIREQ Theory Conference (Montreal), LSE	2018
UC Riverside, Yale (Cowles Visitor), RUD (LBS), Barcelona GSE Summer Forum (UPF), Hitotsubashi Summer Institute, Harvard-MIT, Calgary	2017
SWET (UC Riverside), Michigan, UCSD, UC Irvine, Barcelona GSE Summer Forum (UPF), D-TEA (Paris Dauphine), SAET (IMPA), Johns Hopkins, UC Davis, Caltech Decision Theory Conference	2016
UCLA, Stanford, CETC (Western), RUD (Bocconi), Cambridge, SED (Warsaw), ESSET (Gerzensee), SITE (Stanford), Econometric Society World Congress (Montreal), SoCal NEGTE (USC), Bocconi, UC Berkeley, ASU Economic Theory Conference, IO Theory Conference (Columbia)	2015
Yale, UCLA, Northwestern, Kellogg MEDS, Cornell, MIT, UBC, BU, UPenn, SAET (Waseda), USC, Caltech, Duke-UNC, NYU, Wisconsin	2014
Princeton	2013

## **Referee Service**

*American Economic Journal: Microeconomics, American Economic Review, American Economic Review: Insights, Annals of Operations Research, The B.E. Journal of Theoretical Economics, Econometrica, Economic Letters, Economic Theory, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economic Theory, Journal of the European Economic Association, Journal of Mathematical Economics, Journal of Political Economy, The RAND Journal of Economics, The Review of Economic Studies, Theoretical Economics*