

# LEEAT YARIV

## ASSOCIATE PROFESSOR OF ECONOMICS, CALTECH

---

Division of Humanities and Social Sciences,  
301C Baxter Hall,  
California Institute of Technology,  
Pasadena, CA 91125

Phone: (626)395-8924  
Fax: (626)793-8580  
E-mail: lyariv@hss.caltech.edu  
Website: <http://www.hss.caltech.edu/people/faculty/lyariv>

---

## EDUCATION

---

- 1996-2001 **Harvard University**, Cambridge, MA, U.S.A: **M.A., Ph.D. in Economics**, June 2001.
- 1995-1996 **Tel-Aviv University**, Ramat-Aviv, Israel: Ph.D. student in the School of Mathematics, M.A. student in the School of Economics.
- 1992-1995 **Tel-Aviv University**, Ramat-Aviv, Israel: **M.Sc. in Pure Mathematics**, July 1995. Graduated *Summa cum Laude*.
- 1989-1992 **Tel-Aviv University**, Ramat-Aviv, Israel: **B.Sc. in Mathematics and B.Sc. in Physics**, June 1992. Graduated *with honors*.

## PROFESSIONAL EXPERIENCE

---

- 2005-present **Caltech**, Division of Humanities and Social Sciences: Associate Professor.
- 2004-2005 **Caltech**, Division of Humanities and Social Sciences: Visiting Assistant Professor.
- 2001-2005 **UCLA**, Department of Economics: Assistant Professor.
- 2001-2002 **Yale University**, Department of Economics and Cowles Foundation: Visiting Assistant Professor and Postdoctoral fellow.

## PROFESSIONAL ASSOCIATIONS

---

- 2005-present **The Economic Journal**: Associate Editor.
- 2005-present **Caltech Mobile Experimental Laboratory (CAMEL)**: Co-Founder.

## PUBLICATIONS

---

1. **"What's in a Surname? The Effects of Surname Initials on Economists' Success"** (joint with Liran Einav), 2005, *Journal of Economic Perspectives*, forthcoming.
2. **"Games with Espionage"** (joint with Eilon Solan), 2004, *Games and Economic Behavior*, volume 47(1), pages 172-199.
3. **"Frequent Social Comparisons, Self-Esteem, and Negative Emotions and Behaviors: The Dark Side of Social Comparisons,"** (joint with Judith White, Ellen Langer and Johnny Welch), 2004, *Journal of Adult Development*, forthcoming.
4. **"Repeated Games with Incomplete Information on One Side: The Case of Different Discounting Factors"** (joint with Ehud Lehrer), 1999, *Mathematics of Operations Research*, volume 24(1), pages 204-218.
5. **"A Note on Repeated Games with Non-Monotonic Value,"** 1997, *International Journal of Game Theory*, volume 7, pages 229-234.

## COMPLETED PAPERS

---

6. **"When Majority Rule Yields Majority Ruin,"** mimeo, revise and resubmit to *Review of Economic Studies*.
7. **"Deliberative Voting,"** joint with Dino Gerardi, *UCLA Working Papers*, Discussion Paper Number 827.
8. **"Information Acquisition in Committees,"** joint with Dino Gerardi, revise and resubmit to *Games and Economic Behavior*.
9. **"Safety in Markets: An Impossibility Theorem for Dutch Books,"** joint with David Laibson, mimeo.
10. **"I'll See It When I Believe It: A Simple Model of Cognitive Consistency,"** Cowles Foundation, Discussion Paper Number 1352, revise and resubmit to *Journal of the European Economic Association*.
11. **"Axiomatic Foundations for Belief Dependent Utility Functionals,"** Cowles Foundation, Discussion Paper Number 1344.

## BOOK REVIEWS

---

12. A Theory of Case-Based Decisions, Itzhak Gilboa and David Schmeidler, Cambridge University Press, 2003, *The Economic Journal*, volume 113(485), pages F191-F192.

## FELLOWSHIPS AND AWARDS

---

- 2002-2005 UCLA Academic Senate Awards.  
2001-2002 Cowles Foundation postdoctoral fellowship, Yale University.  
2000-2001 Eliot dissertation completion fellowship.  
1999-2000 Alfred P. Sloan doctoral dissertation fellowship.  
1996-1998 Harvard University scholarship.  
1995 Yaakov Blecher award, Tel-Aviv University.  
1994 School of Mathematics' teaching award, Tel-Aviv University.

## SEMINAR PRESENTATIONS

---

- 2005 (planned) Minnesota Federal Reserve Bank, UC Davis, New York University – Columbia University (political economy seminar), Northwestern University, University of Illinois at Urbana Champaign, Penn State University, Caltech, Yale School of Management.  
2004 Washington University – Olin, Tel-Aviv University (Mathematics), Instituto Tecnológico Autónomo de México (ITAM), Université Paris I, UC Berkeley, UCLA, Universite Catholique de Louvain – CORE, Georgetown University, University of Southern California, Caltech.  
2003 UC Berkeley, UC Irvine, UC Riverside, Stanford University, Tel-Aviv University, New York University – Stern.  
2002 Yale University, Wesleyan, University of Southern California, UCLA, UC San Diego, Hebrew University.  
2001 UC Berkeley, UCLA, Caltech, Harvard University, Stanford University, University of Minnesota, Yale University, London School of Economics, Harvard Business School, University of Wisconsin at Madison, Cornell University.  
Before 2001 Harvard University, Tel-Aviv University, Universite Catholique de Louvain – CORE.

## CONFERENCE PARTICIPATION

---

- Royal Economic Society Conference, Nottingham, Spring 2006 (planned).  
American Economic Association, Boston, Winter 2006 (planned).  
North American Winter Meetings of the Econometric Society, Boston, Winter 2006 (planned).  
North American Meetings of the Economic Science Association, Arizona, Fall 2005.  
Mini-conference on Deliberation and Collective Choice, Northwestern, Spring 2005.

Third PIER-IGIER International Conference on Economic Theory, University of Pennsylvania, Winter 2005.

PIER Conference on Political Economics, University of Pennsylvania, Fall 2004, 2005.

Minnesota Workshop in Macroeconomic Theory, University of Minnesota, Summer 2004.

The Second World Congress of the Game Theory Society, Marseille, France, Summer 2004.

Society of Economic Dynamics Annual Meeting, Florence, Italy, Summer 2004.

American Economic Association, San Diego, Winter 2004.

North American Summer Meetings of the Econometric Society, Northwestern, Summer 2003.

Mini-conference in Laboratory Research, UCLA, Spring 2003.

South West Economic Theory Conference, Lake Arrowhead, Winter 2003.

Behavioral Public Finance Conference, University of Southern California, Winter 2003.

Society for Economic Design Conference on Economic Design, New York University, Summer 2002.

Stanford Institute for Theoretical Economics, Stanford University, Summer 2001, 2002, 2003.

Philadelphia Atlantic Economic Conference, Philadelphia, Fall 2001.

The First World Congress of the Game Theory Society (Games 2000), Bilbao, Spain, Summer 2000.

Young Economists' Conference, Oxford University, Oxford, England, Spring 2000.

Summer in Tel-Aviv Conference, Tel-Aviv, Israel, Summer 1999.

Russell Sage Behavioral Economics Summer Institute, Stanford University, Summer 1998.

## PROFESSIONAL INVOLVEMENT

---

Program Committee, Winter Meetings of the Econometric Society, Boston, 2006.

Organizer, Mini-Conference in Laboratory Research, UCLA, spring 2003.

Referee for: *American Economic Review*, *Econometrica*, *Economics Bulletin*, *Economics Letters*, *Economic Journal*, *European Economic Review*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Game Theory*, *Journal of Economic Behavior and Organization*, *Journal of Economic Theory*, *Journal of the European Economic Association*, *Journal of Political Economy*, *Mathematics of Operations Research*, *Quarterly Journal of Economics*, *Quarterly Journal of Political Science*, *RAND Journal of Economics*, *Review of Economic Studies*, Open University Press, National Science Foundation.

## TEACHING EXPERIENCE

---

U = Undergraduate      G = Graduate

(U) "Formal Theories in Political Science," Caltech, Spring 2005.

(G) "Advanced Economic Theory," Caltech, Spring 2005.

- (G) **"Special Topics in Formal Theory and Quantitative Methods: Modeling and Political Economy,"** UCLA (cross-listed in economics and political science), Winter 2004.
- (G) **"Information, Uncertainty, and Games,"** UCLA, Fall 2002, 2003.
- (U) **"Organization of the Firm,"** UCLA (business-economics program), Fall 2002, 2003.
- (G) **"Advanced Microeconomics (Topics in Intertemporal Choice),"** Yale University, Fall 2001.
- (G) **"Psychology and Economics (mini-course),"** Hebrew University, Fall 1999.
- (G) **"Psychology and Economics (mini-course),"** Tel-Aviv University, Fall 1998, Spring 2003.
- (U) **"Mathematics A and B for Economists,"** Tel-Aviv University, 1994-1996.
- (U) **"Game Theory,"** Open University, Fall 1995.

## **NON - A C A D E M I C   E X P E R I E N C E**

---

Full service in a research unit doing Operations Research and Systems Analysis, Israeli Defense Forces, 1992-1994.

Research project concerned with the problem of determining optimal compounds of gravel and cement by methods of Maximal Entropy, Applied Math Department, Soreq Nuclear Center, Summer 1990.

Last updated: September, 2005.