## Firms and returns to scale

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A. Increasing returns to scale and monopoly

Production plan: a vector of inputs and outputs, $(z, q)$
Production set of a firm: The set $S^{f}$ of feasible plans for firm $f$

## Efficient production plan

$\left(z^{0}, q^{0}\right)$ is production efficient if no plan $(z, q)$ satisfying $z \leq z^{0}$ and $q>q^{0}$ is feasible.

IRS
The production set $S^{f}$ exhibits increasing returns to scale on $Q=\{q \mid \underline{q} \leq q \leq \bar{q}\}$ if for all $q$ and $\theta q$ in $Q$ $(z, q) \in S$ implies that $(\theta z, \theta q) \in \operatorname{int} S^{f}$.

$z$
Increasing returns to scale

## Cost Function of a firm

$C(q, r)=\underset{z}{\operatorname{Min}\left\{r \cdot z \mid(z, q) \in S^{f}\right\}}$
The cheapest way to produce $q$ units.

Proposition: If a firm exhibits IRS on
$Q=\{q \mid \underline{q} \leq q \leq \bar{q}\}$, then for any
$q^{0}$ and $\theta q^{0}>q^{0}$ in this interval

$$
C\left(\theta q^{0}\right)<\theta C\left(q^{0}\right)
$$

Proof:
Since $\left(\theta z^{0}, \theta q^{0}\right)$ is feasible and costs $\theta C\left(q^{0}\right)$


It follows that $C\left(\theta q^{0}\right) \leq r \cdot\left(\theta z^{0}\right)=\theta r \cdot z^{0}=\theta C\left(q^{0}\right)$
Since $\theta z^{0}$ is not a boundary point we can lower some Input and still produce the same output. Therefore
$C\left(\theta q^{0}\right)<\theta r \cdot z^{0}=\theta C\left(q^{0}\right)$

## Corollary: If a firm exhibits IRS everywhere, then the firm cannot be a price taker.

Proof:

$$
\begin{equation*}
\frac{R(\theta q)}{C(\theta q)}=\frac{p \cdot \theta q}{C(\theta q)}>\frac{p \cdot \theta q}{\theta C(q)}=\frac{\theta p \cdot q}{\theta C(q)}=\frac{p \cdot q}{C(q)}=\frac{R(q)}{C(q)} \tag{*}
\end{equation*}
$$

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\end{equation*}
$$

If $q^{0}$ is profitable so that $\frac{R\left(q^{0}\right)}{C\left(q^{0}\right)} \geq 1$ then $q^{1}=\theta q^{0}$ with $\theta>1$ is strictly profitable.

## Corollary: If a firm exhibits IRS everywhere, then the firm cannot be a price taker.

Proof:

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\begin{equation*}
\frac{R(\theta q)}{C(\theta q)}=\frac{p \cdot \theta q}{C(\theta q)}>\frac{p \cdot \theta q}{\theta C(q)}=\frac{p \cdot q}{C(q)}=\frac{R(q)}{C(q)} \tag{*}
\end{equation*}
$$

If $q^{0}$ is profitable so that $\frac{R\left(q^{0}\right)}{C\left(q^{0}\right)} \geq 1$ then for any $\hat{\theta}>1, q^{1}=\hat{\theta} q^{0}$ is strictly profitable.
From (*) it follows that for all $\theta>1$

$$
\frac{R\left(\theta q^{1}\right)}{C\left(\theta q^{1}\right)}>\frac{R\left(q^{1}\right)}{C\left(q^{1}\right)}>1
$$

So it is always more profitable to expand

## Single output firm

If there is a single output, then for every $z$, the production efficient output is the maximum feasible output.

We write this as $q=F(z)$.
This is called the firm's "production function".
The production set is $S^{f}=\{(z, q) \mid q \leq F(z)\}$


## Single output firm

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The production set is $S^{f}=\{(z, q) \mid q \leq F(z)\}$

## IRS

The production function exhibits increasing returns to scale


Increasing returns to scale
on $Q=\{q \mid \underline{q} \leq q \leq \bar{q}\}$ if, for any $q^{0}$ and $\theta q^{0}>q^{0}$ in this interval, if $q^{0}=F\left(z^{0}\right)$ then $\left(\theta z^{0}, \theta q^{0}\right)=\left(\theta z^{0}, \theta F\left(z^{0}\right)\right) \in \operatorname{int} S$.

Therefore $\theta F\left(z^{0}\right)$ is not maximized output and so $F\left(\theta z^{0}\right)>\theta F\left(z^{0}\right)$.

## Group exercise

$$
q=F(z)=z_{1}^{1 / 2}+z_{2}^{1 / 2}
$$

As the manager you are given a fixed budget $\bar{B}$, the input price vector is $r$. Your objective is to choose the input vector $\bar{z}$ that maximizes output.
(a) Show that $\bar{z}_{1}=\frac{1}{r_{1}^{2}} \frac{\bar{B}}{\left(\frac{1}{r_{1}}+\frac{1}{r_{2}}\right)}$ and solve for $\bar{z}_{2}$.
(b) Show that maximized output is $\bar{q}=\left(\frac{1}{r_{1}}+\frac{1}{r_{2}}\right)^{1 / 2} \bar{B}^{1 / 2}$.
(c) What is the lowest cost of producing $\bar{q}$ ?

## B. Natural monopoly

A firm that exhibits IRS for all output levels.
Consider the single product case. Then for all $\theta>1$

$$
A C(\theta q)=\frac{C(\theta q)}{\theta q}<\frac{\theta C(q)}{\theta q}=A C(q)
$$

Smaller firms have higher average costs so it
Is less costly for all the output to be produced by a single firm.

Moreover a larger firm with lower average costs can drive a firm out of business by lowering prices and still remain profitable.


Decreasing average cost

Invert the market demand curve and consider
the demand price function $p(q)$, i.e. the price for which demand is $q$.

$$
\begin{aligned}
\pi(q) & =R(q)-C(q)=q p(q)-C(q) \\
\pi^{\prime}(q) & =R^{\prime}(q)-C^{\prime}(q) \\
& =p(q)+q p^{\prime}(q)-C^{\prime}(q) \\
& <p(q)-C^{\prime}(q)
\end{aligned}
$$



Profit is maximized at $q^{M}$ where

$$
\pi^{\prime}(q)=M R(q)-M C(q)=0
$$

Note that

$$
p^{M}-M C\left(q^{M}\right)>0
$$

## Consumer surplus

The green dotted region to the left of the demand curve Is the consumer surplus (net benefit).


Consumer surplus

## Total cost

Suppose that you know the fixed cost F.
You also know the marginal cost at
$q=\left\{0, \frac{1}{4} \hat{q}, \frac{1}{2} \hat{q}, \frac{3}{4} \hat{q}\right\}$
i.e. in increments of $\Delta q=\frac{1}{4} \hat{q}$.

So you know the slope of the cost curve at each of these points.

Suppose output is $\frac{3}{4} \hat{q}$.

$M C\left(\frac{3}{4} \hat{q}\right)$ is the slope of the red line.
$M C\left(\frac{3}{4} \hat{q}\right) \Delta q$ is the length of the green line
It is an estimate of the increase in the firm's cost as output increases from $\frac{3}{4} \hat{q}$ to $\hat{q}$
$M C\left(\frac{3}{4} \hat{q}\right) \Delta q \approx C(\hat{q})-C\left(\frac{3}{4} \hat{q}\right)$

By the same argument,
$C\left(\frac{1}{4} \hat{q}\right)-C(0) \approx M C(0) \Delta q$
$C\left(\frac{1}{2} \hat{q}\right)-C\left(\frac{1}{4} \hat{q}\right) \approx M C\left(\frac{1}{4} \hat{q}\right) \Delta q$
$C\left(\frac{3}{4} \hat{q}\right)-C\left(\frac{1}{2} \hat{q}\right) \approx M C\left(\frac{1}{2} \hat{q}\right) \Delta q$
$C(\hat{q})-C\left(\frac{3}{4} \hat{q}\right) \approx M C\left(\frac{3}{4} \hat{q}\right) \Delta q$
Adding these together,
$C(\hat{q})-C(0) \approx$
$M C(0) \Delta q+M C\left(\frac{1}{4} \hat{q}\right) \Delta q+M C\left(\frac{1}{2} \hat{q}\right) \Delta q+M C\left(\frac{3}{4} \hat{q}\right) \Delta q$

$C(\hat{q})-C(0)$ is the cost of increasing output from zero to $\hat{q}$,
i.e. the firm's Variable Cost $V C(\hat{q})$

Adding the fixed cost $F$ we have an approximation of the total cost $C(\hat{q})$

## Variable cost

As we have seen, this can be approximated as follows:
$V C(\hat{q}) \approx M C(0) \Delta q+M C\left(\frac{1}{4} \hat{q}\right) \Delta q+M C\left(\frac{1}{2} \hat{q}\right) \Delta q+M C\left(\frac{3}{4} \hat{q}\right) \Delta q$

This is also the shaded area under the firm's

## Marginal cost curve

The smaller the increment in quantity $\Delta q$ the more accurate is the approximation. In the limit it is the area under the cost curve.

$$
\begin{aligned}
& V C^{\prime}(q)=M C(q) \\
& V C(\hat{q})=\int_{0}^{\hat{q}} M C(q) d q
\end{aligned}
$$




## Welfare analysis

## Consumer surplus $C S$

The green dotted region to the left of the demand curve Is the consumer surplus (net benefit).

## Total Benefit

The total cost to the consumers is $p^{M} q^{M}$.
This is the cross-hatched area.
Thus the sum of all the shaded areas is a measure of the total benefit to the consumers


Total benefit $B(q)$

## Social surplus $S S(q)$

Since $\frac{d}{d q} T C=M C$,

$$
\begin{aligned}
T C\left(q^{M}\right) & =T C(0)+\int_{0}^{q^{M}} M C(q) \\
& =F+\int_{0}^{q^{M}} M C(q)
\end{aligned}
$$

where $F$ is the fixed cost.
Thus the blue horizontally lined region is the variable cost


Social surplus

The vertically lined region is the total benefit to the consumers less the variable cost.

This is called the social surplus.

Society gains as long as the social surplus
exceeds the fixed cost

As long as $p(q)>M C(q)$, social surplus rises as the price is reduced.

Thus a monopoly always undersupplies relative to the social optimum.

Hence there is always a potential gain to
the regulation of monopoly


Undersupply

## Markup over marginal cost

$$
M R=\frac{d}{d q} q p(q)=p(q)+q \frac{d p}{d q}=p(q)\left(1+\frac{q}{p} \frac{d p}{d q}\right)
$$

The second term is the inverse of the price elasticity. Therefore

$$
M R(q)=p(q)\left(1+\frac{1}{\varepsilon(q, p)}\right)
$$

Markup over marginal cost

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The second term is the inverse of the price elasticity. Therefore

$$
M R(q)=p(q)\left(1+\frac{1}{\varepsilon(q, p)}\right)
$$

The monopoly chooses $p^{M}$ so that

$$
M R(q)=p(q)\left(1+\frac{1}{\varepsilon(q, p)}\right)=M C(q)
$$

Therefore

$$
p^{M}=\frac{M C(q)}{1+\frac{1}{\varepsilon(q, p)}}
$$

Elasticity is negative. A more negative $\varepsilon$ denotes a more elastic demand curve.
Thus the markup is lower when demand is more elastic.

Class discussion: Market segmentation and price discrimination

## C. Constant returns to scale CRS

The production set $S$ exhibits constant returns to scale
if for all $(z, q) \in S$ and all $\theta>0,(\theta z, \theta q) \in S$.

Proposition: If a firm exhibits CRS then for any $q^{0}$ and $\theta q^{0}>q^{0}$ in $Q$

$$
C\left(\theta q^{0}\right)=\theta C\left(q^{0}\right)
$$

Group Exercise: Prove this by showing that if $z^{0}$ is cost minimizing for $q^{0}$ then $\theta z^{0}$ is cost minimizing for $\theta q^{0}$.

Remark: If a firm exhibits CRS everywhere, then equilibrium profit must be zero for a price taker.


## Single product firm with production function $F(z)$

## CRS

The production set $S$ exhibits constant returns to scale if, for any $q^{0}$ and $\theta q^{0}>q^{0}$, if $q^{0}=F\left(z^{0}\right)$ then $F\left(\theta z^{0}\right)=\theta F\left(z^{0}\right)$.

Remark: It follows that $F(z)$ is a homothetic function

Proposition: Concavity of a CRS production function
For a single product firm, if the production function
$F(z)$ exhibits constant returns to scale and has convex
superlevel sets, then $F(z)$ is a concave function.
(Those interested can read the derivation of this result in the Appendix.)


Example: Cobb-Douglas production function $F(z)=a_{0} z_{1}^{a_{1}} z_{2}^{a_{2}}$ where $a_{1}+a_{2}=1$


Diminishing marginal product of each input


## Exercise: CRS production function

Show that $\left.q=\frac{1}{\left(\frac{a_{1}}{2}+a_{3}\right.}\right)$ exhibits constant returns to scale.

$$
\left(\frac{a_{1}}{z_{1}{ }^{2}}+\frac{a_{2}}{z_{2}{ }^{2}}+\frac{a_{3}}{z_{3}{ }^{2}}\right)^{1 / 2}
$$

Explain why $S=\left\{z \left\lvert\, g(z) \equiv k-\frac{a_{1}}{z_{1}^{2}}-\frac{a_{2}}{z_{2}{ }^{2}}-\frac{a_{3}}{z_{3}{ }^{2}} \geq 0\right.\right\}$ is a superlevel set.
Explain why the super level sets are convex.
Solve for the maximum output for any input price vector $r$.
Hence show that minimized total cost $C(q, r)$ is a linear function of $q$.
D. The two input two output constant returns to scale economy

## Review:

A CRS function is $F(z)$ is homothetic since $F(\theta z)=\theta F(z)$.
Therefore if $\bar{z}$ solves $\operatorname{Max}_{z}\left\{F(z) \mid r_{1} z_{1}+r_{2} z_{2} \leq 1\right\}$
we have shown that $\theta \bar{z}$ solves $\operatorname{Max}\left\{F(z) \mid r_{1} z_{1}+r_{2} z_{2} \leq \theta\right\}$
$\frac{\frac{\partial F}{\partial z_{1}}(\bar{z})}{\frac{\partial F}{\partial z_{2}}(\bar{z})}$ is called the marginal rate of technical substitution


FOC: $\operatorname{MRTS}(\bar{z})=\frac{r_{1}}{r_{2}}$ and $\operatorname{MRTS}(\theta \bar{z})=\frac{r_{1}}{r_{2}}$
Thus the MRTS is constant along that ray through $\bar{z}$.
D. The two input two output constant returns to scale economy

## The model

Commodities 1 and 2 inputs.
Commodities $A$ and $B$ are consumed goods.
CRS productions functions:
$q_{A}=F_{A}\left(z^{A}\right), q_{B}=F_{B}\left(z^{B}\right)$.
Total supply of inputs is fixed:

$$
z^{A}+z^{B} \leq \omega
$$


D. The two input two output constant returns to scale economy

## The model

Commodities 1 and 2 inputs.
Commodities $A$ and $B$ are consumed goods.
CRS productions functions:
$q_{A}=F_{A}\left(z^{A}\right), q_{B}=F_{B}\left(z^{B}\right)$.
Total supply of inputs is fixed:

$$
z^{A}+z^{B} \leq \omega
$$

The superlevel sets are strictly convex.
Hence both production functions are concave.
At the aggregate endowment, the marginal rate
of technical substitution is greater for commodity 1.


$$
\operatorname{MRTS}_{A}(\omega)=\frac{\frac{\partial F_{A}}{\partial z_{1}}}{\frac{\partial F_{A}}{\partial z_{2}}}=\frac{\frac{\partial F_{B}}{\partial z_{1}}}{\frac{\partial F_{B}}{\partial z_{2}}}>\operatorname{MRTS}_{B}(\omega)
$$

## Input intensity

At the aggregate endowment

$$
\operatorname{MRTS}_{A}(\omega)>\operatorname{MRTS}_{B}(\omega)
$$

Graphically the level set is steeper for commodity A at the red marker.
*


## Input intensity

At the aggregate endowment

$$
\operatorname{MRTS}_{A}(\omega)>\operatorname{MRTS}_{B}(\omega)
$$

Graphically the level set is steeper for commodity A at the red marker.

The production of commodity A is then said to be more "input 1 intensive".


At the aggregate input endowment , the firms producing commodity A are willing to give up more of input 2 in order to obtain more of input 1.

## Production Efficient outputs

The output vector $\hat{q}=\left(\hat{q}_{A}, \hat{q}_{B}\right)$ is inefficient if it is possible to increase one output without decreasing the other output. When this is not possible the output vector is "production efficient".

## Class Exercise:

If commodity 1 is more input 1 intensive explain why the efficient input allocations must lie below the diagonal of the Edgeworth Box

## Proof:

We assumed that $\operatorname{MRTS}_{A}(\omega)>\operatorname{MRTS}_{B}(\omega)$
Note that if $\hat{z}^{A}=\theta \omega$ then $\hat{z}^{B}=\omega-\theta^{A}=(1-\theta) \omega$.
Since CRS functions are homothetic, the MRS are constant along a ray.

Therefore

$$
\operatorname{MRTS}_{A}\left(\hat{z}^{A}\right)=\operatorname{MRTS}_{A}(\omega)>\operatorname{MRTS}_{B}(\omega)=\operatorname{MRTS}_{B}\left(\hat{z}^{B}\right) .
$$



## Characterization of efficient allocations

At the PE allocation $\hat{z}^{A}$

$$
\operatorname{MRTS}\left(\hat{z}^{A}\right)=\operatorname{MRTS}\left(\hat{z}^{B}\right)
$$

Step 1: Along the line $O^{A} A$

$$
\operatorname{MRTS}\left(z^{A}\right)=\operatorname{MRTS}\left(\hat{z}^{A}\right)
$$

Therefore in the cross-hatched region above this line

$$
\operatorname{MRTS}\left(z^{A}\right)>\operatorname{MRTS}\left(\hat{z}^{A}\right)
$$



## Characterization of efficient allocations

At the efficient allocation $\hat{z}^{A}$

$$
\operatorname{MRTS}\left(\hat{z}^{A}\right)=\operatorname{MRTS}\left(\hat{z}^{B}\right)
$$

Step 1: Along the line $O^{A} A$

$$
\operatorname{MRTS}\left(z^{A}\right)=\operatorname{MRTS}\left(\hat{z}^{A}\right)
$$

Therefore in the cross-hatched region above this line

$$
\operatorname{MRTS}\left(z^{A}\right)>\operatorname{MRTS}\left(\hat{z}^{A}\right)
$$



Step 2: Along the line $O^{B} B$

$$
\operatorname{MRTS}\left(z^{B}\right)=\operatorname{MRTS}\left(\hat{z}^{B}\right)
$$

Therefore in the dotted region above this line

$$
\operatorname{MRTS}\left(z^{B}\right)<\operatorname{MRTS}\left(\hat{z}^{B}\right)
$$

It follows that in the intersection of these two sets
$\operatorname{MRTS}\left(z^{B}\right)<\operatorname{MRTS}\left(\hat{z}^{B}\right)=\operatorname{MRTS}\left(\hat{z}^{A}\right)<\operatorname{MRTS}\left(z^{A}\right)$


Then no allocation in the vertically lined area above the lines $O^{A} A$ and $O^{B} B$ is an efficient allocation.

By an almost identical argument, no allocation in the shaded area horizontally lined region below the lines $O^{A} A$ and $O^{B} B$ is an efficient allocation either.


Then no allocation in the dotted area above the lines $O^{A} A$ and $O^{B} B$ is an efficient allocation.

By an almost identical argument, no allocation in the dotted area below the lines $O^{A} A$ and $O^{B} B$ is an efficient allocation either.

Then any efficient $\hat{\hat{z}}^{A}$ with higher output of commodity A
(the point $\hat{\hat{C}}$ in the figure) lies in the triangle $A \hat{C} O^{B}$.

Then no allocation in the dotted area above the lines $O^{A} A$ and $O^{B} B$ is an efficient allocation.

By an almost identical argument, no allocation in the dotted area below the lines $O^{A} A$ and $O^{B} B$ is an efficient allocation either.


Then any efficient $\hat{\tilde{z}}^{A}$ with higher output of commodity A
(the point $\hat{\hat{C}}$ in the figure) lies in the triangle $A \hat{C} O^{B}$.
Since $\operatorname{MRTS}^{A}(z)$ is constant along a ray,
Two implications: (i) $\frac{\hat{z}_{2}}{\hat{z}_{1}}>\frac{\hat{z}_{2}}{\hat{z}_{1}}$ (ii) $\operatorname{MRTS}^{A}(\hat{z})>\operatorname{MRTS}(\hat{z})$
Key result: For efficient allocations, $M R T S^{A}=M R T S^{B}$ rises as $q_{A}$ rises.

Proposition: If output of the input 1 intensive input rises then the input rice ratio $\frac{r_{1}}{r_{2}}$ must rise
Proof: In the equilibrium $M R T S_{A}=M R T S_{B}=\frac{r_{1}}{r_{2}}$ so this follows directly from the previous result.
(Thus the owners of the input 1 intensive input benefit more.)

## E. Opening an economy to trade

Suppose the country opens its borders to trade and as a result the price of commodity A (now exported) rises relative to the price of commodity B (facing import competition).

We normalize by setting $\bar{p}_{B}=\overline{\bar{p}}_{B}=1$.
Proposition: If the price of commodity A rises then the equilibrium output of commodity A must rise

## Closed economy

Let $\left(\bar{z}^{A}, \bar{q}_{A}\right)$, $\left(\hat{z}^{B}, \bar{q}_{B}\right)$ be the aggregate equilibrium demand for inputs and equilibrium supply of the two outputs when prices are $\bar{p}$ and $\bar{r}$. Note that for equilibrium total input use is $\bar{z}^{A}+\bar{z}^{B}=\omega$

## Open economy

Let $\left(\overline{\bar{z}}^{A}, \overline{\bar{q}}_{A}\right)$, ( $\overline{\bar{z}}^{B}, \overline{\bar{q}}_{B}$ ) be the aggregate equilibrium demand for inputs and equilibrium supply of the two outputs when prices are $\overline{\bar{p}}$ and $\overline{\bar{r}}$. Note that for equilibrium total input use is $\overline{\bar{z}}^{A}+\overline{\bar{z}}^{B}=\omega$

In the closed economy $\left(\bar{z}^{A}, \bar{q}_{A}\right),\left(\bar{z}^{B}, \bar{q}_{B}\right)$ is profit-maximizing.
Thus it is revenue maximizing over the set of feasible alternative outputs that have the same total cost. One such alternative is $\left(\overline{\bar{z}}^{A}, \overline{\bar{q}}_{A}\right),\left(\overline{\bar{z}}^{B}, \overline{\bar{q}}_{B}\right)$.
(Remember that $\bar{z}^{A}+\bar{z}^{B}=\overline{\bar{z}}^{A}+\overline{\bar{z}}^{B}=\omega$ )
Therefore $\bar{p}_{A} \bar{q}_{A}+\bar{p}_{B} \bar{q}_{B} \geq \bar{p}_{A} \overline{\bar{q}}_{A}+\bar{p}_{B} \overline{\bar{q}}_{B} \quad$ i.e. $\bar{p} \cdot \bar{q} \geq \bar{p} \cdot \overline{\bar{q}}$
Hence $\bar{p} \cdot(\overline{\bar{q}}-\bar{q}) \leq 0$.

In the closed economy $\left(\bar{z}^{A}, \bar{q}_{A}\right),\left(\bar{z}^{B}, \bar{q}_{B}\right)$ is profit-maximizing.
Thus it is revenue maximizing over the set of feasible alternative outputs that have the same total cost. One such alternative is $\left(\overline{\bar{z}}^{A}, \overline{\bar{q}}_{B}\right)$, $\left(\overline{\bar{z}}^{B}, \overline{\bar{q}}_{B}\right)$.
(Remember that $\bar{z}^{A}+\bar{z}^{B}=\overline{\bar{z}}^{A}+\overline{\bar{z}}^{B}=\omega$ )
Therefore $\bar{p}_{A} \bar{q}_{A}+\bar{p}_{B} \bar{q}_{B} \geq \bar{p}_{A} \overline{\bar{q}}_{A}+\bar{p}_{B} \overline{\bar{q}}_{B} \quad$ i.e. $\bar{p} \cdot \bar{q} \geq \bar{p} \cdot \overline{\bar{q}}$
Hence $\bar{p} \cdot(\overline{\bar{q}}-\bar{q}) \leq 0$.
In the open economy $\left(\overline{\bar{z}}^{A}, \overline{\bar{q}}_{A}\right),\left(\overline{\bar{z}}^{B}, \overline{\bar{q}}_{B}\right)$ is profit-maximizing. Thus by the same argument $\overline{\bar{p}} \cdot \overline{\bar{q}} \geq \overline{\bar{p}} \cdot \bar{q}$

Hence $\overline{\bar{p}} \cdot(\overline{\bar{q}}-\bar{q}) \geq 0$.
Combining these results, $\overline{\bar{p}} \cdot(\overline{\bar{q}}-\bar{q})-\bar{p} \cdot(\overline{\bar{q}}-\bar{q}) \geq 0$ i.e. $(\overline{\bar{p}}-\bar{p}) \cdot(\overline{\bar{q}}-\bar{q})=\Delta p \cdot \Delta q \geq 0$

In the closed economy $\left(\bar{z}^{A}, \bar{q}_{A}\right),\left(\bar{z}^{B}, \bar{q}_{B}\right)$ is profit-maximizing.
Thus it is revenue maximizing over the set of feasible alternative outputs that have the same total cost. One such alternative is $\left(\overline{\bar{z}}^{A}, \overline{\bar{q}}_{B}\right)$, $\left(\overline{\bar{z}}^{B}, \overline{\bar{q}}_{B}\right)$.
(Remember that $\bar{z}^{A}+\bar{z}^{B}=\overline{\bar{z}}^{A}+\overline{\bar{z}}^{B}=\omega$ )
Therefore $\bar{p}_{A} \bar{q}_{A}+\bar{p}_{B} \bar{q}_{B} \geq \bar{p}_{A} \overline{\bar{q}}_{A}+\bar{p}_{B} \overline{\bar{q}}_{B} \quad$ i.e. $\bar{p} \cdot \bar{q} \geq \bar{p} \cdot \overline{\bar{q}}$
Hence $\bar{p} \cdot(\overline{\bar{q}}-\bar{q}) \leq 0$.
In the open economy $\left(\overline{\bar{z}}^{A}, \overline{\bar{q}}_{A}\right),\left(\overline{\bar{z}}^{B}, \overline{\bar{q}}_{B}\right)$ is profit-maximizing. Thus by the same argument $\overline{\bar{p}} \cdot \overline{\bar{q}} \geq \overline{\bar{p}} \cdot \bar{q}$

Hence $\overline{\bar{p}} \cdot(\overline{\bar{q}}-\bar{q}) \geq 0$.
Combining these results,
$\overline{\bar{p}} \cdot(\overline{\bar{q}}-\bar{q})-\bar{p} \cdot(\overline{\bar{q}}-\bar{q}) \geq 0$ i.e. $(\overline{\bar{p}}-\bar{p}) \cdot(\overline{\bar{q}}-\bar{q})=\Delta p \cdot \Delta q \geq 0$
Since we have normalized by setting $\bar{p}_{B}=\overline{\bar{p}}_{B}=1$ it follows that
$\Delta p_{A} \Delta q_{A}+\Delta p_{B} \Delta q_{B}=\Delta p_{A} \Delta q_{A} \geq 0$
and hence that $\Delta q_{A} \geq 0$.

Since output of commodity 1 rises it follows from the previous result that $\frac{r_{1}}{r_{2}}$ must rise.
Thus the owners of the input 1 intensive input gain relatively more.

## Proposition: The price of input 1 rises and the price of input 2 falls.

Proof: Under CRS: $C_{A}(q, r)=q C_{A}(1, r)$ and $C_{B}\left(q, r_{1}, r_{2}\right)=q C_{B}\left(1, r_{1}, r_{2}\right)$.
Therefore

$$
M C_{A}\left(q_{A}, r\right)=C_{A}(1, r) \text { and } M C_{B}\left(q_{B}, r\right)=C_{B}(1, r)
$$

In equilibrium price $=\mathrm{MC}$.
Therefore (i) $C_{A}\left(1, r_{1}, r_{2}\right)=p_{A}$ and (ii) $C_{B}\left(1, r_{1}, r_{2}\right)=p_{B}$.
If $p_{A}$ rises it follows from (i) that
(a) at least one input price must rise.

It follows from (ii) that
(b) the other input price must fall.

Suppose $r_{2}$ rises. We showed that the ratio $\frac{r_{1}}{r_{2}}$ must rise therefore $r_{1}$ must rise as well. But this contradicts (b). Thus opening the economy to exports of commodity A raises the price of input 1 and lowers the price of input 2.

## F. Decreasing returns to scale

The production set $S$ exhibits decreasing returns to scale on $Q=\{q \mid \underline{q} \leq q \leq \bar{q}\}$ if, for any $q^{0}$ and $\theta q^{0}<q^{0}$ in $Q$ if $\left(z^{0}, q^{0}\right)$ is in $S$ then $\left(\theta z^{0}, \theta q^{0}\right) \in \operatorname{int} S$.

$z$
Decreasing returns to scale

## Single product firm

## DRS

The production set $S$ exhibits decreasing returns to scale on the interval $\underline{q}<q<\bar{q}$ if, for any $q^{0}$ and $\theta q^{0}<q^{0}$ in this interval, if $q^{0}=F\left(z^{0}\right)$ then $F\left(\theta z^{0}\right)>\theta F\left(z^{0}\right)$.

Proposition: $A C(q)$ increases under DRS
Proof: Check on your own that you can prove this (See the discussion of IRS).

In many industries, technology exhibits IRS at low output levels and DRS at high output levels. Thus at low output levels $A C$ falls and at high output levels $A C$ rises.

Let $\bar{q}$ be the output where AC is minimized.
Then $M C(q)<A C(q)$ for $q<\bar{q}$
and $M C(q)>A C(q)$ for $q>\bar{q}$
Proof:
$T C(q)=q A C(q)$
$M C(q)=T C^{\prime}(q)=A C(q)+q A C^{\prime}(q)$
Thus marginal cost exceeds AC if AC is increasing
 and marginal cost is below $A C$ if $A C$ is decreasing.

## Equilibrium with free entry of identical firms

At any price $\hat{p}>p$ the profit maximizing output is $\hat{q}>\underline{q}$.

All the firms are profitable
Thus entry continues until the price is pushed down very close to $\underline{p}$.


## Equilibrium with free entry of identical firms

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All the firms are profitable
Thus entry continues until the price is pushed down very close to $\underline{p}$.

If $\underline{q}$ is small relative to market demand then to
 a first approximation the equilibrium price is $\underline{p}$.

Thus demand has no effect on the equilibrium output price.

At the industry level expansion is by entry so there are constant returns to scale

## G. Joint Costs

An electricity company has an interest cost $c_{o}=20$ per day for each unit of turbine capacity. For simplicity we define a unit of capacity as megawatt. It faces day-time and night-time demand price functions as given below.

The operating cost of running a each unit of turbine capacity is 10 in the day time and 10 at night.

$$
p_{1}=200-q_{1}, p_{2}=100-q_{2}
$$

Formulating the problem
Solving the problem
Understanding the solution (developing the economic insight)

## Try a simple approach.

Each unit of turbine capacity costs $10+10$ to run each day plus has an interest cost of 20 so $\mathrm{MC}=40$ With $q$ units sold the sum of the demand prices is $300-2 q$ so revenue is $T R=q(300-2 q)$ hence $M R=300-4 q$. Equate MR and MC. $q^{*}=65$.

Try a simple approach.

Each unit of turbine capacity costs $10+10$ to run each day plus has an interest cost of 20 so $\mathrm{MC}=40$ With $q$ units sold the sum of the demand prices is $300-2 q$ so revenue is $T R=q(300-2 q)$ hence $M R=300-4 q$. Equate $M R$ and $M C . q^{*}=65$.

Lets take a look on the margin in the day and night time
$T R_{1}=q_{1}\left(200-q_{1}\right)$ then $M R_{1}=200-2 q_{1}$.
$T R_{2}=q_{2}\left(200-q_{2}\right)$ then $M R_{2}=100-2 q_{2}$.
$M R_{2}<0$ !!!!!!!!!!!
Now what?

Key is to realize that there are really three variables. Production in each of the two periods $q_{1}$ and $q_{2}$ and the plant capacity $q_{0}$.
$C(q)=20 q_{0}+10 q_{1}+10 q_{2}$
$R(q)=R_{1}\left(q_{1}\right)+R_{2}\left(q_{2}\right)=\left(200-q_{1}\right) q_{1}+\left(100-q_{2}\right) q_{2}$
Constraints
$h_{1}(q)=q_{0}-q_{1} \geq 0 h_{2}(q)=q_{0}-q_{2} \geq 0$.

Key is to realize that there are really three variables. Production in each of the two periods $q_{1}$ and $q_{2}$ and the plant capacity $q_{0}$.
$C(q)=c \cdot q$ where $c=\left(c_{0}, c_{1}, c_{2}\right)=(20,10,10)$
$R(q)=R_{1}\left(q_{1}\right)+R_{2}\left(q_{2}\right)=\left(200-q_{1}\right) q_{1}+\left(100-q_{2}\right) q_{2}$
Constraints: $h_{1}(q)=q_{0}-q_{1} \geq 0 \quad h_{2}(q)=q_{0}-q_{2} \geq 0$.
$\mathfrak{L}=R_{1}\left(q_{1}\right)+R_{2}\left(q_{2}\right)-c_{0} q_{0}-c_{1} q_{1}-c_{2} q_{2}+\lambda_{1}\left(q_{0}-q_{1}\right)+\lambda_{2}\left(q_{0}-q_{2}\right)$

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Kuhn-Tucker conditions
$\frac{\partial \mathfrak{L}}{\partial q_{j}}=M R_{j}\left(q_{j}\right)-c_{j}-\lambda_{j} \leq 0$, with equality if $\bar{q}_{j}>0, j=1,2$
$\frac{\partial \mathfrak{L}}{\partial q_{0}}=-c_{0}+\lambda_{1}+\lambda_{2} \leq 0$, with equality if $\bar{q}_{0}>0$
$\frac{\partial \mathfrak{L}}{\partial \lambda_{i}}=q_{0}-q_{i} \geq 0$, with equality if $\lambda_{i}>0, i=1,2$

## Kuhn-Tucker conditions

$\frac{\partial \mathfrak{L}}{\partial q_{1}}=200-2 q_{1}-10-\lambda_{1} \leq 0$, with equality if $\bar{q}_{1}>0$
$\frac{\partial \mathfrak{L}}{\partial q_{2}}=100-2 q_{2}-10-\lambda_{2} \leq 0$, with equality if $\bar{q}_{1}>0$
$\frac{\partial \mathfrak{L}}{\partial q_{0}}=-20+\lambda_{1}+\lambda_{2} \leq 0$, with equality if $\bar{q}_{0}>0$
$\frac{\partial \mathfrak{L}}{\partial \lambda_{1}}=q_{0}-q_{1} \geq 0$, with equality if $\lambda_{1}>0$.
$\frac{\partial \mathfrak{L}}{\partial \lambda_{2}}=q_{0}-q_{2} \geq 0$, with equality if $\lambda_{2}>0$.

## Kuhn-Tucker conditions

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$\frac{\partial \mathfrak{L}}{\partial \lambda_{1}}=q_{0}-q_{1} \geq 0$, with equality if $\lambda_{1}>0$.
$\frac{\partial \mathfrak{L}}{\partial \lambda_{2}}=q_{0}-q_{2} \geq 0$, with equality if $\lambda_{2}>0$.
Solve by trial and error. Class exercise: Why will this work?
(i) Suppose $\bar{q}_{0}>0$ and both shadow prices are positive. Then $q_{0}=q_{1}=q_{2}$.
(ii) Solve and you will find that one of the shadow prices is negative. But this is impossible.
(iii) Inspired guess. That shadow price must be zero. Then the positive shadow price must be 20.

## Appendix:

## Proposition: Convex production sets and decreasing returns to scale

Let $S$ be a production set. If $S_{+}=\{(z, q) \in S \mid(z, q)>0\}$ is strictly convex, then the production set exhibits decreasing returns to scale.

Proof:
Consider $\left(z^{0}, q^{0}\right)=(0,0)$ and $\left(z^{1}, q^{1}\right) \gg 0$.
Since $S_{+}$is strictly convex,
$\left(z^{\lambda}, q^{\lambda}\right)=\left((1-\lambda) z^{0}+\lambda z^{1},(1-\lambda) q^{0}+\lambda q^{1}\right)=\left(\lambda z^{1}, \lambda q^{1}\right)$
is in the interior of $S_{+}$and hence in the interior of $S$


## Cost functions with convex production sets

Proposition: If a production set $S$ is a convex set then
the cost function $C(q, r)$ is a convex function of the output vector $q$.
Proof: We need to show that for any $q^{0}$ and $q^{1}$

$$
C\left(q^{\lambda}\right) \leq(1-\lambda) C\left(q^{0}\right)+\lambda C\left(q^{1}\right)
$$

Let $z^{0}$ be cost minimizing for $q^{0}$ and let $z^{1}$ be cost minimizing for $q^{1}$. Then

$$
C\left(q^{0}\right)=r \cdot z^{0} \text { and } C\left(q^{1}\right)=r \cdot z^{1} .
$$

Therefore

$$
\begin{equation*}
(1-\lambda) C\left(q^{0}\right)+\lambda C\left(q^{1}\right)=(1-\lambda) r \cdot z^{0}+\lambda r \cdot z^{1}=r \cdot\left[(1-\lambda) q^{0}+\lambda q^{1}\right]=r \cdot z^{\lambda} \tag{}
\end{equation*}
$$

Since $S$ is convex, $\left(z^{\lambda}, q^{\lambda}\right) \in S$. Then it is feasible to produce $q^{\lambda}$ at a cost of $r \cdot z^{\lambda}$. It follows that the minimized cost is (weakly smaller) i.e.

$$
C\left(q^{\lambda}\right) \leq r \cdot z^{\lambda}
$$

Appealing to $\left(^{*}\right)$ it follows that

$$
C\left(q^{\lambda}\right) \leq(1-\lambda) C\left(q^{0}\right)+\lambda C\left(q^{1}\right)
$$

## Profit maximization by a price taking firm

Since $C(q, r)$ is a convex function of $q,-C(q, r)$ is concave and so the firm's profit

$$
\pi(q, p, r)=p \cdot q-C(q, r)
$$

is a concave function of output.

It follows that the FOC are both necessary and sufficient for a maximum.

## Technical Lemma: Super-additivity of a CRS production function

For a single product firm, if the production function $F(z)$ exhibits constant returns to scale and has convex superlevel sets, then for any input vectors $x, y$

$$
F(x+y) \geq F(x)+F(y)
$$

For some $\theta>0, F(x)=\theta F(y)=F(\theta y)$.
First note that

$$
\begin{equation*}
F(y)=\frac{1}{\theta} F(x) \tag{*}
\end{equation*}
$$

Consider the superlevel set

$$
Z^{+}=\{z \mid F(z) \geq F(x)\}
$$

Since $\theta y$ is in $Z^{+}$, all convex combinations of $x$ and $\theta y$ are in $Z^{+}$.

In particular, the convex combination


$$
\left(\frac{\theta}{1+\theta}\right) x+\left(\frac{1}{1+\theta}\right) \theta y=\frac{\theta}{1+\theta}(x+y) \text { is in } Z^{+} .
$$

## Therefore

$$
F\left(\frac{\theta}{1+\theta}(x+y)\right) \geq F(x)
$$

## Appealing to CRS

$$
F\left(\frac{\theta}{1+\theta}(x+y)\right)=\frac{\theta}{1+\theta} F(x+y)
$$

Therefore

$$
\frac{\theta}{1+\theta} F(x+y) \geq F(x)
$$

Therefore

$$
F(x+y) \geq\left(1+\frac{1}{\theta}\right) F(x)=F(x)+\frac{1}{\theta} F(x)
$$

From the previous slide,

$$
\begin{equation*}
F(y)=\frac{1}{\theta} F(x) \tag{*}
\end{equation*}
$$

Therefore

$$
F(x+y) \geq F(x)+F(y)
$$

## Proposition: Concavity of a CRS production function

For a single product firm, if the production function $F(z)$ exhibits constant returns to scale and has convex superlevel sets, then $F(z)$ is a concave function.

Proof: Define $y=(1-\lambda) z^{0}$ and $z=\lambda z^{1}$. Then from the super-additivity proposition,

$$
F\left(z^{\lambda}\right) \geq F\left((1-\lambda) z^{0}\right)+F\left(\lambda z^{1}\right)
$$

Since $F$ exhibit CRS it follows that

$$
F\left(z^{\lambda}\right) \geq F\left((1-\lambda) z^{0}\right)+F\left(\lambda z^{1}\right)=(1-\lambda) F\left(z^{0}\right)+\lambda F\left(z^{1}\right)
$$

