

# SIMON BOARD

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## CURRENT POSITION

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2007–            Assistant Professor, Dept. of Economics, UCLA.  
2004–07        Assistant Professor, Dept. of Economics, University of Toronto.

## EDUCATION

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1999–04    Ph.D. in Business Administration. Graduate School of Business, Stanford University.  
            – Advisor: Jeremy Bulow. Committee: Andy Skryzpacz and Jeff Zwiebel.  
1997–99    M.Phil in Economics. Nuffield College, University of Oxford.  
            – Advisor: Alan Beggs.  
1994–97    B.A. in Economics. Caius College, University of Cambridge. Double First.

## PUBLISHED PAPERS

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“Relational Contracts and the Value of Loyalty”, forthcoming at the *American Economic Review*.

“Monopolistic Group Design with Peer Effects”, *Theoretical Economics*, Vol. 4, No. 1 (March 2009), pp. 89-125.

“Revealing Information in Auctions: The Allocation Effect,” *Economic Theory* Vol. 38, No. 1 (January 2009), pp. 125-135.

“Durable-Goods Monopoly with Varying Demand,” *Review of Economic Studies* Vol. 75, No. 2 (April 2008), pp. 391-413.

“Bidding into the Red: A Model of Post-Auction Bankruptcy,” *Journal of Finance* Vol. LXII, No. 6 (December 2007), pp. 2695-2723.

“Selling Options,” *Journal of Economic Theory* Vol. 136, No. 1 (September 2007), pp. 324-340.

## WORKING PAPERS

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“Reputation for Quality” (with Moritz Meyer-ter-Vehn, UCLA). Second revise and resubmit at *Econometrica*.

“Relational Contracts in Competitive Labor Markets” (with Moritz Meyer-ter-Vehn, UCLA). Second revise and resubmit at *Review of Economic Studies*.

“Revenue Management with Forward Looking Buyers” (with Andy Skrzypacz, Stanford). Revise and resubmit at *Review of Economic Studies*.

“Outside Options and the Failure of the Coase Conjecture” (with Marek Pycia, UCLA). Revise and resubmit at the *American Economic Review*.

“Endogenous Competitive Bargaining” (with Jeff Zwiebel, Stanford). Submitted.

“A Reputational Theory of Firm Dynamics” (with Moritz Meyer-ter-Vehn, UCLA).

## PROFESSIONAL

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*Editorial*: Associate Editor at the *American Economic Review* (2011-2014).

*Grants*: NSF 0922321 (2009-2011) for “Reputation for Quality”, SSHRC Standard Grant with RTS (2007-10) for “Relational Contracts”, Connaught Matching Grant (2005-7) for “Durable Goods with Varying Demand”.

## TEACHING EXPERIENCE

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*Graduate*: Contract Theory\*; The Art of Research\*; Auctions, Bargaining and Pricing\*; Mathematics for Economists; Corporate Finance (where an asterisk indicates a new class).

*Undergraduate*: The Economics of E-commerce and Technology\*; Intermediate Microeconomics; Information Economics\*; Competitive Strategy\*; Game Theory.

*Ph.D. Committees*: Pierre-Yves Yannis (2010, UQAM), James Spindler (2010, UT Austin), Andres Zambrano (in progress), George Georgiadis (in progress).

## PRESENTATIONS

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2011: CETC (UBC), Chicago Booth, Claremont McKenna, Columbia Business School, Duke-UNC, Harvard/MIT, Michigan, Michigan State, Minnesota, Northwestern Kellogg, Ohio State, SED (Ghent), Toronto, University College London, Washington University.

2010: Boston College, Boston University, ES World Congress (Shanghai), LSE, Market Design (Yonsei), Midwest meetings (Northwestern), NBER Market Design, Oxford, Southampton, Stanford, SWET (UCLA), UBC, UCLA Operations, USC.

2009: Arizona State, Chicago, NBER Organisations, NYU, NYU Stern, SED (Istanbul), Washington St Louis, UC Berkeley Haas, UC Irvine, UNC/Duke, USC Marshall, UT Austin.

2008: CETC (UBC), Games World Congress (Northwestern), Princeton, NAWM (New Orleans), SED (Boston), SWET (Santa Barbara), UCSD.

2007: Caltech, CETC (Montreal), Chicago, Edinburgh, Harvard Business School, IIOC (Savannah), NASM (Duke), Northwestern, Northwestern (M&S), Toronto, UBC, UC Berkeley, UCLA, USC, Warwick.

2006: CEMFI, EEA-ESEM (Vienna), IIOC (Boston), Society Economic Design (Bodrum), Toronto, Western Ontario.

2005: Brock, CETC (Vancouver), McMaster, SED (Budapest), Toronto, York.

2004: Cambridge, Essex, LSE, Northwestern, Northwestern Kellogg, NYU Stern, Oxford, Queen's, Rochester, Stanford, Toronto, UCSD, UT Austin, Wharton, Yale Management.

## MOREOVER

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*Refereeing:* American Economic Review, Econometrica, Journal of Political Economy, National Science Foundation, Quarterly Journal of Economics, Review of Economic Studies and others.

*Awards:* AER Excellence in Refereeing Award (2009), Jaedicke Prize (2001), Kennedy Scholarship to Harvard/MIT (1997, declined), George Webb Medley Thesis Prize (1997), Wrenbury Scholarship (1997).

*Conferences:* Program committee Econometric Society World Congress (2010).

*Short visits:* Columbia Business School (2011), Northwestern Economics Department (2007).

*Departmental Committees* UCLA: Recruiting (2011-12), PhD placement (2007-8, 2011-12), Graduate appeals (2007-8). Toronto: PhD Admissions (2005-7), Recruiting (2006-7).