## Economics 385: Suggested Solutions to Midterm 2

21 March, 2007

## Question 1

(a) This is not an equilibrium. One firm will offer a contract to skim away the high types, with  $w \in (E[\theta], \theta_H)$  and t between the two indifference curves.

(b) This is an equilibrium if

$$U(\theta_H, \hat{t}|\theta_H) \ge U(E[\theta], 0|\theta_H)$$

If this condition is not satisfied, then a firm can offer a pooling contract which is accepted by both types and has  $w < E[\theta]$  and t = 0.

## Question 2

The key point about this question is that the single–crossing property is not satisfied.

(a) The pooling equilibria are given by

$$0 \ge e \ge \frac{E[\theta] - \theta_L}{\theta_H}$$

Note the most–cost pooling equilibria is determined by  $\theta_H$ 's indifference curve.

(b) There are no separating equilibria.

## Question 3

(a) The least–cost pooling outcome is an equilibrium if the  $\theta_H$  does not deviate. That is,

$$E[\theta] \ge \max_{e} \left[ \theta_L + e - \frac{e^2}{2\theta_H} \right]$$
$$= \theta_L + \theta_H - \frac{\theta_H^2}{2\theta_H}$$
$$= \theta_L + \frac{\theta_H}{2}$$

(b) Assuming the condition in part (a) holds, the set of pooling equilibria is given by  $[0, \hat{e}]$ . The most–cost pooling outcome is characterised by

$$\max_{e} \left[ \theta_L + e - \frac{e^2}{2\theta_L} \right] = E[\theta] + \hat{e} - \frac{\hat{e}^2}{2\theta_L}$$

That is,

$$\frac{3}{2}\theta_L = E[\theta] + \hat{e} - \frac{\hat{e}^2}{2\theta_L}$$

Rewriting,

$$\frac{\hat{e}^2}{2} - \theta_L \hat{e} + \theta_L \left[ \frac{3}{2} \theta_L - E[\theta] \right] = 0$$

Solving,

$$\hat{e} = \theta_L + \sqrt{2\theta_L(E[\theta] - \theta_L)}$$

Notice that we've taken the positive root. This is because we must have  $\hat{e} \ge \theta_L$ .